



# Procurement Assistance

## ABOUT THE SBDC

For more than 30 years, the New York Small Business Development Center has provided entrepreneurs and small businesses with pro-bono confidential business counseling, training and industry-specific business research of the highest quality:

*"I simply couldn't have succeeded without the preparation and help of my SBDC business advisor."*

*"Thank you for making this invaluable service available. My advisor has been, and continues to be, extremely helpful. She has brought my dream within reach."*

*"My SBDC business advisor provided many valuable insights that I couldn't have gotten anywhere else. He was encouraging and frank."*

## CONTACT US

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Visit our website at: [www.nysbdc.org](http://www.nysbdc.org)

AMERICA'S  
**SBDC**  
NEW YORK



U.S. Small Business  
Administration

Funded in part through a Cooperative Agreement  
with the U.S. Small Business Administration.

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**SBDC**  
NEW YORK





## **PROCUREMENT ASSISTANCE**

The New York Small Business Development Center provides specialized assistance to small and/or disadvantaged firms interested in supplying goods and services to federal, state, and local government agencies and to large prime contractors. This includes counseling and research to:

- Understand and navigate the bid process
- Understand state and federal purchasing regulations, including discretionary spending
- Identify those government agencies that buy your products or services and learn how to market to them
- Identify subcontracting opportunities and how to connect with prime contractors

- Analyze and respond to bid opportunities
- Apply for small business certifications and special programs that help small businesses compete for government contracts. This includes certifications and programs for minority-, women-, and veteran-owned businesses, and firms located in designated HUBZones.
- Secure bonding if needed

To learn more about SBDC procurement services, visit our website: [www.nysbdc.org](http://www.nysbdc.org)

## **BIDLINX™**

Identifying and locating government agencies that purchase your goods or services can be a daunting, time-consuming process. **BidLinx** is a web-based government contract bid notification service that cuts out hours of research and sends appropriate bid opportunities right to your desktop.

**BidLinx** is FREE to New York State businesses and individuals who are SBDC clients. Contact your local SBDC Procurement Advisor to enroll.

### **SBDC Procurement Staff**

The SBDC is staffed by small business professionals with the knowledge and experience to provide step-by-step counseling and training to understand how to do business with government agencies.

**Win and Fulfill Contracts Profitably!**

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